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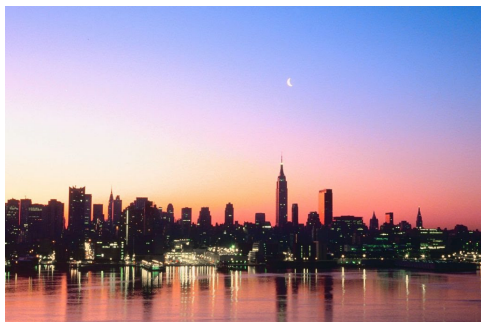
Brandon's Quick Tip: Closing The Deal

Congratulations -- you're a new practice owner!

Here are eight steps to help you prepare to close the deal on your first practice.

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Upcoming Seminars



Practice Transitions Seminar

Date: November 29

Location: New York City, NY

An 8-hour intensive course for doctors contemplating a practice transition, whether as a buyer or seller. From how to value a practice to finding a practice buyer, the seminar will cover the pros and cons from each side's point of view.

Register Today



Advanced Investment Seminar

Date: November 30 - December 1

Location: New York City, NY

Fight "investment paralysis" by learning how to get wealthy through sensible, time-saving investing. And remember, we never sponsor or sell investments. We teach you how to do it on your own or judge what others do for you -- so bring your calculator!

Register Today



Practice Transitions Seminar

Date: December 6

Location: Chicago, IL

An 8-hour intensive course for doctors contemplating a practice transition, whether as a buyer or seller. From how to value a practice to finding a practice buyer, the seminar will cover the pros and cons from each side's point of view.

Register Today



Advanced Investment Seminar

Date: December 7 - 8

Location: Chicago, IL

Fight "investment paralysis" by learning how to get wealthy through sensible, time-saving investing. And remember, we never sponsor or sell investments. We teach you how to do it on your own or judge what others do for you -- so bring your calculator!

Register Today

Financial Review Tip

If you're buying a new home in a city with high property taxes, consider allocating some of the purchase price to personal property.

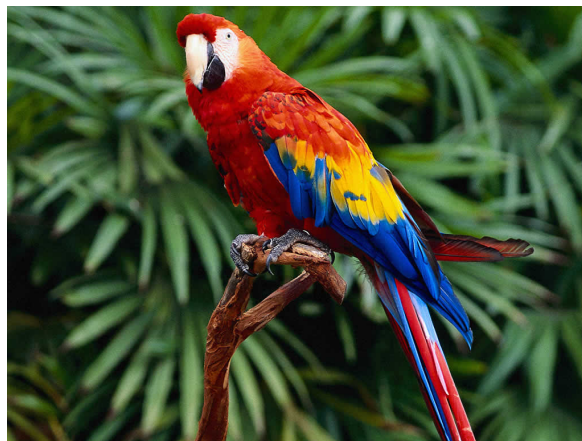
Learn More

Aggressive Business, Tax, & Practice Management Seminar

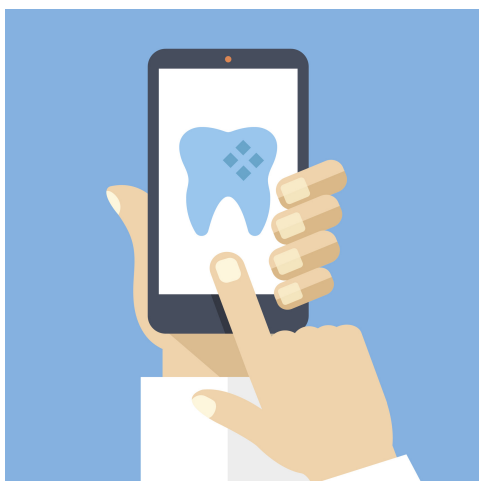
Date: December 27 - January 2

Location: Panama

It's the perfect time of year to escape the cold and enjoy the warm weather in Panama, while learning about easy-to-implement and practical ideas for your practice. Topics include new tax law changes, insurance needs, retirement plans, and more.



Register Today



Marketing Tip: Educate Your Patients

Keep your patients informed about nutrition and habits that can impact their dental health by sharing tid bits through your social networks, screens in your office, hard copy mailers, and email newsletters. Providing your patients with information that is relevant to them will make them trust you and your services even more.

It's easier than ever to search our newsletters and renew your subscription. If you're not already a subscriber, check it out before the next issue.

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